

Message Text

UNCLASSIFIED

PAGE 01 ACCRA 05629 270720Z

17

ACTION AF-06

INFO OCT-01 ISO-00 EB-07 XMB-04 /018 W

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R 261600Z AUG 75

FM AMEMBASSY ACCRA

TO AMEMBASSY NAIROBI

INFO USDOC WASHDC

SECSTATE WASHDC 8956

UNCLAS ACCRA 5629

E.O. 11652: N/A

TAGS: BEXP GH

SUBJ: MESSAGE FOR FORD REP. ON ACCRA COMMERCIAL PRESENCE
FAIR

1. PLEASE PASS FOLLOWING TO PETER H. FOWLES, DISTRICT
MANAGER, FORD TRACTORS AND EQUIPMENT, PO BOX 30766, TEL.
35263, NAIROBI:

2. QUOTE: YOUR AUG. 19 LETTER TO GRANER JUST RECEIVED.
REGRET TO HAVE MISSED YOU BOTH IN ACCRA AND NAIROBI. WE
STILL ACCEPTING RESERVATIONS AT U.S. EXHIBIT, ACCRA FAIR
FOR INDOOR SPACE WITH ALL CONSTRUCTION, MANAGEMENT, ETC.
AT DOLS 3000 OR CEDIS 3450 PER 12 X 10 FOOT STANDARD BOOTH
AND UNIMPROVED, ADJACENT OUTDOOR SPACE FOR DOLS 11 OR
CEDIS 12.65 PER SQ. METER. OUTDOOR SPACE GENERALLY
AVAILABLE ONLY IF BOOTH ALSO TAKEN.

3. WE WOULD, OF COURSE, WELCOME FORD PARTICIPATION,
BUT REMAINING SPACE RAPIDLY FILLING.

4. GHANAIA FOREIGN EXCHANGE CONSTRAINTS CONTINUE
SEVERE, AND IMPORT LICENSES DIFFICULT TO OBTAIN;
HOWEVER, EMPHASIS BEING GIVEN TO AGRICULTURE AND NEED
FOR SUCH EQUIPMENT CONTINUES. AS FAR AS WE AWARE,
FCIA (FOREIGN CREDIT INSURANCE CORP.) IN U.S. CONTINUES
TO INSURE FOR TRANSACTIONS WITH GHANA, AND EXIMBANK OF
COURSE TAKES PROPOSALS ON CASE-BY-CASE BASIS. UNQUOTE.

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NNN

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Margaret P. Grafeld
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